FOSTERING THE ENTREPRENEURIAL SPIRIT

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Dean
Larry Gianchetta

Associate Dean
Terri Herron

Dean’s Report Team
Andi Armstrong
Kathleen Tarkalson
Tammy Yedinak

Graphic Designer
Shauna Murphy

Photographer
Todd Goodrich

Special thanks to the University Relations editing team.

On the cover: Anthony Krolczyk, alumnus
and Assistant Professor Justin Angle

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The academic year of 2013-2014 was another banner year for the School of Business Administration at the University of Montana. This issue of the Dean’s Report contains many articles acknowledging faculty and students who have been recognized locally, regionally and internationally. The culture of this business school inspires faculty-student interaction, which dramatically improves the learning environment.

You will also read about the establishment of two programs within the School of Business Administration. The programs are 1) Big Data/Data Analytics and 2) Sustainability. Both of these programs are highly interdisciplinary in nature, involving students and faculty from across the campus. I am proud to say that faculty members within the School of Business have taken the lead with establishing both of these programs. I am personally convinced that the interdisciplinary approach is the key to our future as our world becomes more complex.

As you read through this Dean’s Report, you can understand why I continue to come to work each morning excited about the day’s agenda. The culture that has been established for some time within this business school has enabled the learning process to become exciting to observe. I want to thank each and every one of you for your interest and support in making it possible for my colleagues and our students to **THRIVE**.

Larry Gianchetta

**Yes to Success**

There’s an old trope in Hollywood where a young go-getter knows she has the smarts, the drive and the charm to make it on the big stage; she just needs a break...
“We need to encourage more students like Matt and Andrew who are creating things and couple them with experts and a little bit of money.” — Associate Professor Cameron Lawrence, Poe Family Distinguished Faculty Fellow

...“Just get me in a room,” she’ll say, “And I’ll take it from there.” It’s a feeling well known to students, armed with newly earned knowledge and skills they’re certain can benefit an employer – or the open market through an idea of their own – if only they could get the introduction required to get in the door.

What many students in the School of Business Administration have come to find, however, is that they don’t need any help getting “in a room”; they’ve been there since the day they walked on campus. With faculty and staff who are closely connected to business owners, investors and innovators from Front Street to Wall Street, ideas can take flight in the front row of a lecture hall and land in a boardroom pitch meeting almost overnight.

The three stories here highlight some of the opportunities SoBA students have jumped at thanks to a fortuitous meeting, a well-known mentor and skills they’re certain can benefit an employer – or the open market through an idea of their own – if only they could get the introduction required to get in the door.

Student, Professor Partnership Builds a Brand on the Run

Anthony Krzyczk will always hold a distinctive honor at Missoula-based nutrition company Omnibar. He was employee number No. 1.

Hired two days after graduation, Krzyczk is the sales and marketing director at the fast-growing and innovative natural foods company (look for them in an upcoming Outside Magazine Buyer’s Guide). Krzyczk is also a graduate of the School of Business Administration’s Entrepreneurship Program.

Krzyczk credits Angle not only with the connection, but with the irreplaceable guidance of mentorship both in the classroom and even after graduation. "By the time I graduated Justin and I were good friends, but it’s been the professional development post-graduation that makes this friendship unique," Krzyczk said. "You’re not going to have all the answers right out of school and you’re going to make mistakes. Having a mentor to bounce ideas off of and assure you that you’re pointed in the right direction is critical.

It just so happened that Angle, who in addition to teaching is also an elite ultrarunner and brand ambassador for major outdoor companies like Patagonia, was looking for a supporter with a more natural approach to energy foods. He recently signed on as an ambassador for Omnibar.

Now Omnibar’s newest athlete is the same person who had a hand in shaping the career of their first employee.

“From the first time I had a class with him, what he had to say and how his personal character shaped his approach on marketing really resonated with me,” Krzyczk said. “Plus, he’s father of two kids, husband, professional athlete, full-time working professional, and lives in Missoula, Montana! I’m sitting in class thinking… I want to be this guy!”
Entrepreneurship Opportunities Expand Through Blackstone LaunchPad

B lackstone LaunchPad helps UM students jumpstart their own businesses by fostering connections among campus departments, the business community and local entrepreneurs. According to Paul Gladen, Director and entrepreneur, it creates an environment that nurtures young entrepreneurs and provides them the skills and network necessary to succeed. Andrea Duke, MBA student, recently was hired as the Marketing and Events Coordinator for Blackstone LaunchPad. Duke is also the communications director for Entrepreneurship Club, as well as the Graduate Business Student Association. Duke and Gladen met through the Entrepreneurship Club and their interactions sparked her interest in the position because it encourages students to start their own companies.

According to UM news, “With a physical presence at UM and MSU, Blackstone LaunchPad has the potential to generate 150 new ventures in Montana over the next five years. The program is modeled after a successful program developed at the University of Miami in 2008, which has generated 1,413 business proposals, created 210 new jobs and drawn nearly 2,600 participants. Each new regional program will be linked together, drawing ideas and best practices from the existing programs, while giving student entrepreneurs at UM and MSU access to a national community of more than 200,000 of their peers across affiliated campuses, as well as expert advisers.”

MBA Students Present to Nike

UM Alumna Stefanie Strack, Director of the Global Running Strategic Planning at Nike, invited SoBA MBA students to conduct a market research study on trail running for the Nike Global Running Strategic Group. Eight students conducted primary research on market size, growth, trends and trail runners’ needs and wants.

The MBA students then traveled to Portland in May 2013, under the guidance of MBA Director Simona Stan and Associate Professor of Management Michael Braun. The group spent a full day at Nike and had the opportunity to meet with UM Alumni Adam Steffen, Stefanie Strack, Dan Nelson and Joe Monahan. The students presented their findings to 14 Nike Global Running managers.

While in Portland, the group also visited UM Alumni Tim O’Leary, President and CEO of R2C Group, and Karli Vold, Senior Project Manager at FireApps. The MBAs were eager to have the opportunity to meet with so many successful UM alumni and felt this was “extremely informative and worthwhile.”
VITA Program Returns $830,000 in Refunds to Missoulians

Accounting students at the SoBA completed another very successful tax season. The long-standing Volunteer Income Tax Assistance (VITA) Program, in partnership with the Internal Revenue Service, is designed to assist low-to-moderate income taxpayers in completing their federal and state income tax returns. This year the program expanded to offer specialized tax assistance to international students. International students studying at the University of Montana have unique income tax reporting requirements. Students participating in the VITA program completed training and certification so that services could be expanded to meet the special needs of these students.

SoBA student volunteers participate in two ways. Students worked in Missoula on Saturdays during tax season, preparing tax returns for local community members. Four adventurous students travelled north to prepare returns for residents in the remote Alaskan villages of Galena, Ruby, Tanana, Angoon, Hoonan and Kake.

Volunteers processed 668 federal and 697 state returns, resulting in more than $830,000 in refunds for Missoulians. Student volunteers worked under the direction of Kent Swift, Associate Professor of Accounting and Clem Lockman, a practicing CPA and SoBA graduate.

E-Club Interactive Lecture Series

The Entrepreneurship Club (E-Club) is a campus-wide organization that supports innovation and leadership. Its lecture series brings in some of the most talented people in Montana and provides students with a better understanding of special topics such as personal branding or legal issues facing business startups. Spring 2014 the E-Club introduced a new type of lecture series in which multi-part lectures leading up to an event will give members an opportunity to apply their new knowledge to a work environment.

The president of E-Club, Austin Walker, also serves as the president of the Graduate Business Student Association. His participation in both clubs helps them work efficiently, providing numerous complementary advantages for their members.

MIS Students Land Consulting Positions with Major Firms

Greg Heidner never imagined that he would land a summer consulting internship with KPMG or that he would be able to work for a Fortune 500 client before he even received his degree. After his internship, Heidner accepted both a full-time offer with the firm and a role back in Missoula as its on-campus representative. Heidner said of his time at SoBA, “I wouldn’t trade my time at UM for any other institution in the country. The career development, coursework, and, most importantly, the people prepared me for the next step in my career.” He urges future students to “make connections and nurture them. SoBA works hard to give students the opportunity to work on career development early and often. Take advantage of it!”

While at UM, Taylor Hersom met many SoBA alumni who impacted his professional life. During his senior year, two alumni visitors provided the direction he was looking for. Tanner Berre, a 2011 MIS graduate was representing KPMG’s New York City office and Julia Lake, a 2012 MIS and International Business graduate was from the KPMG San Diego office. They both talked about internships and the transition from student life to working in the “real world.” With these topics fresh in his mind, Hersom began applying for various consulting positions. He chose the companies he wanted to work for and contacted recruiters throughout the entire semester. By May, he had seven employment offers at a wide array of companies and ultimately chose FAST Enterprises in Denver.

Alumna Maggie Gleason, from FAST Enterprises, spoke in one of Josh Sanders’ classes about her life after college, inspiring him to take the path to where he is today. Sanders interviewed with five different firms, culminating in thirteen separate interviews, numerous lunches, coffees and dinners and two interviews for which the companies flew Sanders to their locations. He chose to pursue a career working with FAST Enterprises. “I get up every day and go to an amazing job, working with great people and applying the knowledge I acquired during college to make a difference in the world,” he said. While on a four-day trip to Arizona for the FAST Enterprises Annual General Meeting that brought the entire company together, Sanders was pleased to reconnect with Maggie Gleason, Consultant Lead, and inform her that she had been an inspiration to him and helped propel him toward his career at FAST.
Jena Gardner ’92, Inspires Students

Jena Gardner ’92, president and CEO of Global Group by JG, spent two days meeting with SoBA students and faculty in October, advising, recruiting and inspiring. Gardner, named one of the Top 25 Most Extraordinary Minds in Sales and Marketing by HSMAI, has made her mark in the travel and lifestyle industries as both a leader and an innovator.

Gardner met one-on-one with students interested in internships at Global Group by JG, participated in one of the business school’s regular mini career fairs and presented to several marketing classes and the student Marketing Club.

Gardner, a Montana native, majored in accounting at UM and worked for PricewaterhouseCoopers after graduation. Through a networking contact (made while working summers on the Triple Creek Ranch in Darby, Montana), she received an offer of a marketing job, eventually leading to the creation of her own company.

“Really commit to networking,” Gardner told students. “Everything you encounter could be a potential opportunity… if you focus so much on each step, you have blinders on and opportunities pass you by.”

She also encouraged students to work hard at marketing themselves. “The hardest thing in the world is to sell yourself,” she said. “If you can sell yourself, you can sell anything.”

Global Group by JG is a strategic holding company with a portfolio of brands in sales and marketing, public relations and retail. Global Group’s JG Black Book of Travel has been recognized as one of America’s fastest-growing privately held companies by Inc. magazine for the past four years. They also have The Traveler’s Collection, an online boutique with artisan, antique and one-of-a-kind goods from around the world. Gardner also serves on the Business Advisory Council for SoBA.

“Everything you encounter could be a potential opportunity.”

– Jena Gardner

Record Recruiting Levels

Business students honed interview skills, met with employers and accepted job and internship offers during a busy autumn 2013 semester that saw record levels of recruiting. SoBA’s Career Development program hosted 55 events, ranging from career skills workshops to networking events and one-on-one meetings with employers.

“This fall the SoBA Career Development program hosted record levels of recruiting activity,” said Janel Queen, director of SoBA Career Development. “Our comprehensive, hosted recruiting visits were up by 137% this fall over last year. Companies conducting on-campus interviews were up by 113%, as well.”

A total of 60 companies and more than 130 employer representatives visited the Gallagher Business Building during the course of the semester. Companies such as Microsoft, PricewaterhouseCoopers, KPMG, Moss Adams and Fast Enterprises conducted full recruiting visits.

“Thanks to the foresight and generosity of the SoBA Business Advisory Council in their efforts to create the Career Development program eight years ago, we are able to help students succeed in ways no one could foresee,” Queen said.

In addition to the many alumni and corporate partners who financially support the donor-funded program, 43 SoBA alumni made the trip to the UM campus this fall to take part in career development events. “We sincerely appreciate the efforts of our alumni to recruit their fellow SoBA students and help launch their careers,” Queen said.

She also gives credit to a number of collaborators who work with students. “Our program partners—including our outstanding faculty, UM Internship Services, the Society of Human Resource Managers, Missoula Job Service, UM Career Services and individual employers—help us prepare students to excel in the job and internship search process, for which we are grateful,” she said.

For spring semester, the Career Development program had a 150% increase in employers scheduled for recruiting visits.

For more information and career resources, visit www.business.umt.edu/career.
For two weeks in July 2014, 12 graduate business students (MBA and MAcc) will study in Sibiu, a medieval town in the middle of Transylvania. With the help of the University Lucian Blaga in Sibiu, they will complete mini internships with local subsidiaries of multinational companies to learn about the realities of engaging in international business in one of the most rapidly developing economies in the European Union. Additional perks for the students include visiting medieval castles, sampling the local cuisine renowned for its cheese and wine and learning about one of the most ancient cultures derived from the Roman empire and beyond.

In addition to the exciting new Romania program for graduate students, the School of Business Administration offers undergraduate and graduate students an opportunity to study in Germany and/or Italy. These unique, short-term, intensive-study courses in Western Europe allow Montana students the opportunity to learn about international business in a distinctive setting while experiencing the magic of immersion in a foreign culture. Students enrolled in the study abroad programs spend mornings in the classroom learning about topics related to international business and afternoons visiting local businesses and cultural destinations, all while learning alongside local students.

Sustainability is more than just a buzz word. Its importance to current business practices is now endorsed by a formal SoBA curriculum. The Sustainable Business Strategy Certificate prepares students to incorporate sustainability considerations into the strategic decisions of business, including enhancing customer value throughout the value chain. Not only do sustainability concerns affect risk management and costs of doing business, sustainability considerations also offer opportunities for innovation, enhanced product differentiation, value for customers and employee recruitment and retention. Knowledge associated with sustainability requires both solid fundamentals of business strategy, as well as a broader-based “systems perspective” highlighting the inter-relationships among the various facets of a company’s eco-system of partners and stakeholders.

MBA student Kyle Marshall will be the first student to earn the new sustainability certificate. Marshall’s commitment to learning about sustainability in business went well beyond the required coursework. With funding assistance from the MBA program and UM’s Institute on Ecosystems, he was able to attend The GreenBiz Forum, the leading conference on sustainability in business. According to Marshall, this was a “once in a lifetime opportunity” for his career. The current sustainability classes attract majors from across campus who are interested in expanding their professional opportunities.

Sixteen University of Montana students joined with 17 University of Wisconsin-LaCrosse students to visit businesses and learn about the New Zealand business climate and economy. During the course of the trip, students also spent a service learning day salvaging wood from a fence located on a home site that was destroyed by the 2011 earthquake in Christchurch. Students also learned about management issues related to running a concession in the busiest national park in New Zealand.

The group attended presentations from Rachael Vaughn and Lisa Bond. Vaughn is the program director for the sustainability initiatives of the Kaikoura District Business Council. She discussed the town’s initiative to reduce waste to the landfill by 75 percent. She also shared the issues associated with keeping Kaikoura certified as an Earth Check community. Bond, a manager at Whale Watch, covered the rules and regulations related to operating the Maori-owned, eco-tourism whale watching operation, incorporating the Maori view of the relationship among culture, the environment and business.

The students visited Wellington, New Zealand’s capital, where they explored the history and culture with a visit to Te Papa, a great national museum. They concluded the experience with a visit to Sydney, Australia, where they attended lectures on the differences between New Zealand and Australian businesses.

Kyle Marshall, MBA, first student to earn Sustainable Business Strategy Certificate.
20th Annual AIBL Conference

The University of Montana American Indian Business Leaders (AIBL) chapter recently attended in the 20th Annual National AIBL Conference where they participated in two events: chapter of the year and business plan competitions. To showcase their accomplishments for the AIBL Chapter of the Year presentation, UM’s AIBL chapter focused primarily on cultural awareness and promoting visibility on campus. They also participated in the business plan competition, where they placed second in the university division. Shawn HeavyRunner received recognition delivering a prayer in Blackfeet before the day’s events started, and Whitney Snow, President of UM’s AIBL chapter, was recognized as National AIBL Student of the Year.

Beta Alpha Psi Students Recognized

The School of Business Administration’s Delta Kappa Chapter of Beta Alpha Psi recently was internationally recognized as a Superior Chapter for the 11th consecutive year. According to Dr. Ron Premuroso, current Beta Alpha Psi faculty advisor, credit for this accomplishment goes to Dr. Terri Herron, past faculty advisor, and the Board and student members of our Delta Kappa Chapter during the 2012-13 school year. This year’s company was Potlatch Corp., a timber REIT headquartered in Spokane.

This year, eight teams competed in the Spokane regional by submitting a written report. The teams with the top four reports were invited to Spokane to present their research and compete for the opportunity to attend the North America competition, which was held in Denver. SoBA’s team took second place in the Spokane Competition.

Finance Students Compete in Research Challenge

SoBA students participated in the Spokane regional Chartered Financial Analysis (CFA) Institute Research Challenge. The CFA challenge requires student teams to write a buy-side analyst report initiating coverage on a publicly traded company. This year’s company was Potlatch Corp., a timber REIT headquartered in Spokane.

Members of Finance Club

MISA Students Recognized for Fundraising Efforts

The Montana Information Systems Association (MISA) was recognized at an international conference for its outstanding fundraising efforts. During an awards luncheon in Milan, Italy, the SoBA chapter of the Association for Information Systems (AIS) was honored for its fundraising abilities.

According to faculty adviser Clayton Looney, the group employed a creative strategy which was very successful.

“This is an extraordinary accomplishment for the MISA student group,” Looney said. “Receiving international honors from AIS demonstrates SoBA’s commitment to developing outstanding business professionals who are well-prepared to excel in an information-intensive, global marketplace.”

Former MISA members, now UM alumni, have remained connected to the student group. Looney attributes the chapter’s success to the support and engagement of its alumni.

Marketing Students Attend International Conference

Take 5: Return of the Marketers was the theme of the American Marketing Association International Conference in New Orleans April 10-12. Six AMA student chapter officers joined their faculty advisor, Associate Professor of Marketing Carol Brunseau, to network, learn from top marketers in the field and begin their careers as marketing professionals.

Attendees included Katherine Vincent, Meghan Keeley, Kate Wilkins, Bailey Chauner, Christian Barney, and Beth Grubb.

Members of UM’s AIBL Chapter

Members of Finance Club

Members of UM’s AIBL Chapter

Members of MISA student chapter

Members of UM AMA student chapter with Associate Professor Carol Brunseau

Dean’s Student Advisory Council, 2013-14

Edmond Dupuis, American Indian Business Leaders
Robert Gauthier, American Indian Business Leaders
Carly Miller, At Large
Courtney Keyes, At Large
Ana Haynes, Beta Alpha Psi
Chad Palmer, Beta Alpha Psi
Casey Wood, Finance Club
Thomas Flies, Finance Club
Katharine Vincent, UM American Marketing Association
Bailey Chauner, UM American Marketing Association
Kristin Parks, Montana Information Systems Association
Emma Forsythe, Montana Information Systems Association
Justin John, Graduate Business Student Association
Andrea Duke, Graduate Business Student Association
Haley Kramer, Masters of Accountancy
Tim Byrd, Masters of Accountancy

Members of UM’s AIBL Chapter

Members of Finance Club

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Members of MISA student chapter

Members of UM AMA student chapter with Associate Professor Carol Brunseau

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Kristin Parks, Montana Information Systems Association
Emma Forsythe, Montana Information Systems Association
Justin John, Graduate Business Student Association
Andrea Duke, Graduate Business Student Association
Haley Kramer, Masters of Accountancy
Tim Byrd, Masters of Accountancy
Record Attendance at Economic Outlook Seminars

Nearly 1,800 people attended the Bureau’s 39th Annual Montana Economic Outlook Seminar, held in January, February, and March in nine cities throughout Montana. The 2014 seminar had record attendance of 420 in Missoula and 290 in Bozeman. Gov. Steve Bullock made a special guest appearance in Lewistown and Havre.

The seminar featured keynote speaker Greg Gianforte, who started RightNow Technologies in 1997 in a spare bedroom. By the time the company was acquired by Oracle in 2012 for more than $1.8 billion, RightNow was Bozeman’s largest commercial employer and the only publicly traded technology company in the state. Gianforte gave a firsthand account of this Montana success story at the seminar titled “Making Montana the First Best Place: How Entrepreneurship is Creating High Paying Jobs.”

BBER Director Patrick Barkey and Director Emeritus Paul Polzin presented economic forecasts for each seminar city and highlighted economic trends for local, state and national economies. Bureau economists and industry experts provided the outlook for Montana’s important sectors: energy, nonresident travel, health care, agriculture, real estate, manufacturing and forest products.

The 2014 Montana Economic Outlook Seminar was sponsored by NorthWestern Energy, Benefis Health System, Pacific Steel and Recycling and Montana Health CO-OP.

All in the Family

Michael Braun, Associate Professor of Management and the Poe Family Faculty Fellow, presented the inaugural workshop for the Missoula Economic Partnership on Family Business Strategy. The seminar, co-sponsored by SoBA and several Montana businesses, was well-attended by participants interested in family business.

The workshop, entitled, “Getting the Family and the Business on the Same Page” presented an overview of family businesses and their importance across the globe, in the United States and in Montana. Braun discussed core competencies of family businesses. He introduced to the group the importance of the “family business strategy map,” a proprietary tool to help family members, owners and managers understand risk-reward.

Braun also discussed the differing risk profiles and appetites of family businesses and the tradeoff risks relating to “leading edge” versus “lagging edge.” Braun presented corporate governance structures necessary to manage risks among family members to grow a business to the next level.

Prize-Winning Researcher Presents at Byrnes Accounting and Finance Seminar Series

Jason Smith, Ph.D., assistant professor, Utah State University, was invited to give the Byrnes Accounting and Finance Seminar Series lecture this year. Smith spoke about taxes and firm capital structure, specifically optimal choice of debt vs. equity financing. Smith is noted for his prize winning research related to capital structure choice.

The Byrnes Accounting and Finance Research Seminar Series is one component of the first funded professorship at the University of Montana School of Business Administration. The program is part of the Donald and Carol Jean Byrnes Professorship, an endowment created by Carol Jean Byrnes in honor of her husband, the late Donald Byrnes, a 1949 UM alumnus and former CEO of Spalding and Evenflo companies. The Byrnes lecture series showcases internationally renowned experts in accounting and finance and is coordinated by Keith Jakob, SoBA Professor of Finance. Jakob holds the Donald and Carol Jean Byrnes Professorship in Accounting and Finance.

Byrnes Professorship in Accounting and Finance

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Focus on Big Data

UM is working with several Missoula-based data analytics companies to create a position for Missoula as a cyber-hub. As part of a new lecture series big data expert Dan Wagner, founder and CEO of Civis Analytics, spoke recently at UM. Wagner’s firm specializes in solving world issues by leveraging big data. Wagner believes that big data expertise will open employment doors for current and future UM students. He also said that universities play a significant role in the use of big data, as the new technology impacts a wide range of academic disciplines.

SoBa alumnus Tim O’Leary has sponsored a marketing analytics curriculum responsible for bringing a unique opportunity for SoBA students to learn from John Chandler, one of the leaders in multi-channel marketing. Chandler, an expert in the area of marketing analytics, discussed how a company manages and optimizes its marketing efforts across multiple online platforms, traditional media and channels.

Because of the UM partnership with IBM, SoBA was able to offer the first undergraduate InfoSphere Streams course in the country. IBM Infosphere Streams is a product that looks at data in motion. In preparation for teaching the streams course, SoBA IT Director Eric Tangedahl attended a workshop in Minneapolis. After an intensive introduction to the newest versions of IBM’s Infosphere Streams and BigInsights products, Tangedahl incorporated the latest advances in big data analytics applications into his data analytics courses. UM continues to be a leader in big data analytics and will be expanding with more data analytics course offerings in the future.

May 5-11, 2014 is Big Data Week and will be celebrated in 30+ cities worldwide. Missoula is proud to join Atlanta, Chicago, New York, London and more in sponsoring events important to the Big Data community. Learn more at bigdataweek.com.
Two Prestigious Executives Participate in Gilkey Executive Lecture Series

Jim McNerney, President and CEO of The Boeing Company, and Mike Coyne, Chief Executive Officer and Chairman of the Board of Potlatch Corporation, delivered Gilkey lectures this academic year to students, faculty and the Missoula community.

McNerney oversees the strategic direction of the Chicago-based $81.7 billion aerospace company. With more than 174,000 employees across the United States and in 70 countries, Boeing is the world’s largest aerospace company and a top U.S. exporter. It is the leading manufacturer of commercial aircraft, military aircraft and defense, space and security systems; it supports airlines and U.S. and allied government customers in more than 150 nations. McNerney shared his experience and knowledge during the fall Harvard and Priscilla Gilkey Executive Lecture with SoLiA students and the Missoula community in a presentation titled “Leadership, Innovation and Competitiveness.”

Coyne joined Potlatch Corporation in 2006 as president and chief executive officer and was elected chairman of the board in 2007. Founded in 1903, Potlatch Corporation is a leader in sustainable forestry, with approximately 1.4 million acres certified to Forest Stewardship Council standards. The company is involved with many aspects of forest management, including growing trees, selling timber and manufacturing solid wood products.

Coyne presented the Harold and Priscilla Gilkey Executive Lecture this spring, Coyne, a University of Montana alumnus with over 30 years of experience in timberland management and sustainable forestry, presented “The Transformation of Timberland Ownership and Markets in North America.” McNerney and Coyne both spent time with students in various classes throughout the day and delivered public lectures to the Missoula and campus communities in the evening.

The Harold and Priscilla Gilkey Executive Lecture Series is designed to provide students, faculty and the community with a forum whereby they have direct access to business leaders. Lecturers address issues across marketing, finance, management and leadership.

The 2013-2014 Guests

The faculty and the community with a forum whereby they have direct access to business leaders. Lecturers address issues across marketing, finance, management and leadership.

Past Speakers of the Gilkey Lecture Series

Michael J. Covey, Chairman and CEO, Potlatch Corporation (Spring 2014)

Jim McNerney, Chairman of the Board, President and Chief Executive Officer of The Boeing Company (Fall 2013)

Phil Cowdell, Former CEO and Chairman of Mindshare North America (Spring 2013)

Glen Johnson, President of Horizon Air, Inc. (2011)

Bill McDugan, President of Montreal Truss, LLC (2010)

Greg Gantiano, Founder and CEO of RightNow Technologies (2009)

Patrick Byrne, Founder and CEO of Overstock.com (2009)

Lester Thurow, Professor and Dean Emeritus at MIT Sloan School of Management (2008)

Rick Riccobono, President and CEO of The Federal Home Loan Bank of Seattle (2008)

Sally Jewell, CEO of REI (2007)

Raymon F. Thompson, Founder, Chairman and CEO of Semitool, Inc. (2007)

Peter Georgeos, Former Chairman of Young & Rubicam, Inc. (2005)

UMEM Student with Special Ties to Sochi Winter Olympics

Jason Mathews, SoBA Entertainment Management student, applied his education while still in school. Mathews was the publicity manager for Julia Marino, Paraguay’s first Winter Olympic athlete. Mathews and Marino met while they were both competitive skiers. Mathews has always enjoyed marketing and was instrumental in bringing rail jams, a ski and snowboarding event, to Missoula. So, when Marino began receiving endorsements, she reached out to Mathews and they developed a partnership. Mathews travelled to Paraguay with Marino last year to meet with the Olympic Committee and Nike of Paraguay. It was a very successful trip that resulted in Marino being able to represent Paraguay in Sochi. Mathews describes his role in Marino’s career as “looking out for Julia’s well-being and her image,” including things such as setting up interviews, managing all of her social media and even helping design her opening ceremony jacket. Mathews plans to attend law school after he graduates from SoBA so he can pursue a career as a sports agent.

Read more about Julia Marino at www.facebook.com/juliamarinoski

SoBA Google Ambassador Introduces New High-Tech Products

MBA student and UM Google Student Ambassador Jamin Dailey hosted a colorful table at the University of Montana Tech Fair and demonstrated new Google products such as Google Nexus 7 and the Chromebook. Dailey collected user data by administering over 200 surveys. The survey was designed to help him better understand product awareness and interest in Google products. Dailey will also use the survey to help him tailor future discussions about Google product applications. At the Tech Fair Dailey selected academic tutors to try out a new Google product called Helpouts, which connects people over live video chat anytime, anywhere. In his role as Google Ambassador, Dailey offers workshops and training sessions for faculty and students focusing on how to use the latest Google products.
Marketing Student Honored for Community Engagement

One thing that separates Jordan Sullivan from most students is the number of organizations she has volunteered with. Her experiences have ranged from dressing up as Rapunzel at a children’s event to serving meals to the homeless at the Poverello Center. She finds time to give back to the Missoula community while also playing basketball for the Lady Griz. Sullivan is a three-time Academic All-Big Sky Conference selection who entered her senior year with a 3.87 GPA as a marketing major and for the past two years has been co-president of Montana’s Student Athletic Advisory Committee.

“She gives a ton of herself to the community, and it doesn’t take any coaxing,” said longtime Lady Griz coach Robin Selvig, who also happens to be Sullivan’s proud uncle. “She wants to be successful in everything she does, but at the same time she’s there for anybody that needs anything.”

Because of her dedication to the community, Sullivan was one of 10 student-athletes from schools across the state to receive the 2013 Montana Athletes in Service Award at the Griz-Cat football game in Bozeman. This is an excerpt from a story originally published at http://www.gogriz.com/sports/w-baskbl/spec-rel/112013aaa.html

Revolutionizing Fashion

Trendsetters at The U provides the University of Montana with the first fashion blog created by students reflecting the style and inspiration of students in Missoula. The Trendsetter Team reveals the area’s fashionistas, styles, college fashion issues and trends that inspire its blog.

Trendsetters at The U is the first organized group where UM students who love fashion can participate and gain fashion experience. The group is not only geared toward giving students experience with fashion but also producing a fully functioning fashion blog. The Trendsetter Team works to create weekly blog posts that are interesting, relevant and helpful for students at UM.

Trendsetters at The U has been featured in the Montana Kaimin, on the School of Business Administration website, University of Montana home page and the introduction of the Blackstone LaunchPad. www.trendsettersattheu.com

2013 Student Awards
Selected by faculty
Outstanding MBA Student
Salome Tsagareishvili
Outstanding Off-Campus MBA Student
Tami Sabol
Outstanding MAcct Student
Tiffany Starkel

Selected by students
Outstanding MBA Student
Bradley Haas
Outstanding Off-Campus MBA Student
Charles (Dan) Bateman
Outstanding MAcct Student
Tiffany Starkel

SoBA Students Place in International Capsim Challenge

Curtis Wallette, MBA ’14 won first place in the International Capsim Challenge 2013. Christopher Chew, MIS ’14 placed second in the International Capsim Fall Foundation 2013 Challenge.

More than 1,600 students from around the world compete in the qualifying rounds of the Capsim Challenge, a competition where business school students participate in an online global challenge to run a simulated multimillion-dollar company. Capsim provides the world's largest business simulation platform used by over 500 universities and corporations around the globe. Capsim has two main products: Foundation, a simulation that is primarily taught at the undergraduate level; and Capsim, the company’s flagship simulation, which is used for capstone undergraduate courses, MBA core courses and as a corporate training tool for executives.

SoBA students participate in the Capsim Foundation simulation during one of their capstone courses. The Challenge Finals is a two-day competition consisting of focused decision-making and intense pressure.

“Her wants to be successful in everything she does, but at the same time she’s there for anybody that needs anything.”
— Lady Griz coach Robin Selvig
Two SoBA Professors Publish New Books for Business Practitioners

Michael Braun, Ph.D. and Scott Latham, Ph.D., Mastering Strategy: Workshops for Business Success

Mastering Strategy: Workshops for Business Success uses a workshop format to present popular and proven strategy frameworks in a straightforward and entertaining manner. The workshops in this comprehensive toolkit help readers identify the competitive patterns of an industry, understand a company’s competitive position in its market, formulate a set of strategic solutions for a company and recognize the risk-return trade-offs.

Bill Oppenheim and Dr. Emily Plant, The Stallion Spectator Ratings: The Best Stallion Ratings in the Business, Mid-Year 2013 Edition

This is an insider’s guide to the marketplace for Thoroughbred stallions. It has been called the “moneyball” strategy in the stallion ratings world. The analysis takes a revolutionary approach to assessing the success of Thoroughbred stallions in the Northern Hemisphere, employing a unique multivariate technique to rate quality. The SSR Book is published twice a year, with each edition comprised of both multiple ratings lists and also original empirical research compiled by Dr. Plant and her business partner, Bill Oppenheim.

BBER Hires New Director Of Health Care Industry Research

The University of Montana Bureau of Business and Economic Research (BBER) has hired Bryce Ward, Ph.D. as its new director of health care industry research.

Ward earned a Ph.D. in economics from Harvard and a BA in Economics and History from the University of Oregon. His areas of expertise include econometric analysis; applied microeconomics, including health economics, labor economics, urban and regional economics; public finance; and environmental and natural resource economics.

Prior to joining the bureau, Ward spent nine years providing expert testimony and policy analysis as a senior economist at Portland-based consulting firm ECONorthwest. He has taught courses in economics and public finance at Harvard University, Lewis and Clark College, the University of Oregon and Portland State University.

“We are thrilled to have someone with Bryce’s experience and deep knowledge of health economics to fill this key position,” said BBER Director Patrick Barkey. Visit www.bber.umt.edu to learn more about the shifting health care landscape in Montana.

BBER Wins Website Award


The Association for University Business and Economic Research (AUBER) presented the award at its fall conference in Richmond, Va. AUBER is the professional association of business and economic research organizations at public and private universities.

“We’re proud to see our website recognized as outstanding among our peers nationally,” said BBER Director Patrick Barkey. “Providing online access to BBER’s wealth of economic research is key to the role we play helping businesses in particular – and the Montana economy as a whole – succeed.”

The Bureau’s new website provides research studies, articles and data covering diverse topics related to Montana’s economy, including energy, health care, housing, forest products, manufacturing, agriculture, entrepreneurship, children and families, population, demographics and state and local economic forecasts.

Assistant Professor Emily Plant and Associate Professor Michael Braun

Shawn Clouse, Associate Professor of Management Information Systems and volunteer for the Missoula Chamber of Commerce, was elected chair for 2013-14.

Students in Clouse’s Project Management class have the opportunity to work with different businesses that are members of the Chamber. Through this experience, students learn firsthand that their classroom work has value as they apply what they have been taught in the classroom to solving business problems. Clouse is a firm believer in the importance of applied business education. According to Clouse, “The Chamber has served as an excellent vehicle for bringing students together with businesses who need help. It’s a win-win situation.”

Associate Professor Shawn Clouse

The Stallion Spectator Ratings: The Best Stallion Ratings in the Business, Mid-Year 2013 Edition

Shannon Furniss, Christina Henderson and Bob Campbell

Assistant Professor Emily Plant and Associate Professor Michael Braun

Associate Professor Shawn Clouse

Shawn Clouse

Elected Chair of Missoula Chamber of Commerce

Shannon Furniss, Christina Henderson and Bob Campbell
Meet the Newest Faculty and Staff

**JOAN GIESE, PH.D.** joined the SoBA in fall 2013. Giese teaches Integrated Marketing Communications and received her Ph.D. in Marketing at Washington State University. Prior to the University of Montana, Giese was on the marketing faculties at Washington State University, the University of Oregon and Kansas State University.

Giese’s research focuses on informational factors (feelings, design and interpersonal communication) influencing consumer decision-making. She has served as a marketing consultant to several business and government organizations.

When not working, Joan enjoys spending time with her husband, Shane. Their favorite activities are visiting their daughters, Lyndee (in Seattle) and Amanda (in Portland), and enjoying the beautiful Montana outdoors.

**SUSAN CUNDIFF** earned a BA in Communication Studies from UM and has studied at the graduate level in Intercultural Communication. Prior to joining SoBA as the Accounting & Finance Department Assistant, she held the administrative position for the Department of Military Science at UM. She has previously worked and volunteered in public relations and on political campaigns. Cundiff has three daughters, Deea (13), Malanna (7) and Maleea (4).

**BRITTANY MAACK, ’07,** grew up in Missoula and Frenchtown. She earned her BS in Business Administration with a marketing emphasis from UM.

Maack spent three years under the title “Nanny B.” While being a full-time nanny was a wonderful and fun experience, she is excited to be back at SoBA as Dean’s Suite Receptionist to put her business degree and knowledge to work.

Maack loves all things Montana: floating the river, riding horses and herding cows with her dad, cruising through the farmers market, occasionally attempting to stay upright on skis and spending time with family and friends.

** STELLA PHIPPS** joined SoBA in fall 2013 as an Administrative Associate for SoBA Central. She arrived with over a decade of experience working in both public and private university settings and has an extensive background working closely with diverse and underrepresented populations.

Most recently, Phipps conducted compliance work in Career Development for Herzing University, a for-profit institution based in Wisconsin, and also worked as a freelance copywriter.

Phipps holds a BS in Sociology and a MA in Applied Sociology with an emphasis on Applied Research from Northern Arizona University.

Two Longtime Faculty Members Retire

**AARON ANDREASON,** Professor of Management, will retire in May 2014 after 40 years of service. Andreason served as a representative to the Montana State Legislature from 1981 to 82. His research in the areas of expatriate adjustment and repatriation has been published in scholarly journals. His recent article titled “The Demographic Black Hole in the European Union” was selected for presentation by the Academy of International Business. Fluent in several languages, Andreason was awarded a faculty exchange in 2008 to the Università degli Studi Di Torino, and he was commended for his teaching by that university. In 2009, he received UM’s Distinguished Service to International Education award. Andreason served for many years at UM’s Commencement Ceremony by announcing the names of graduates prior to sending them forward to receive their diplomas.

**BELVA JONES,** Chair and Professor of Management Information Systems, will retire in May 2014 after 21 years with SoBA. Throughout her UM career, Jones’ teaching has earned accolades from her colleagues and students, notably as the 2003 recipient of UM’s Most Inspirational Teacher of the Year Award. Additionally, she was twice honored as the recipient of the Outstanding Faculty Award for the Department of Management Information Systems. Jones’ research in the field of Management Science has been published extensively in scholarly journals and periodicals. Moreover, she has served as co-author of several books on the subject. Her efforts in the area of assessment have been crucial to SoBA’s accreditation with the Association to Advance Collegiate Schools of Business, and to student learning.
Yoko Takeuchi, ’87 MBA, Receives 2013 Distinguished Alumni Award from UM Alumni Association

The University of Montana Alumni Association annually recognizes outstanding alumni who have distinguished themselves in their fields and brought honor to the University. Nominated by fellow alumni and friends, recipients are selected for their career achievements, professional honors, professional memberships and directorships, community service and UM or UM Alumni Association recognition or service. Yoko Takeuchi was the recipient of the 2013 award. Takeuchi earned her MBA from the UM School of Business Administration in 1987. Takeuchi is a pioneer in the field of human resource management and, as a woman in Japan’s male-dominated business world, serves as an important role model to young Japanese women. Her master’s thesis, “Japanese Women in Business: Yesterday, Today and Tomorrow,” still serves as an excellent review of women in Japan’s workforce.

Her remarkable career achievements are highlighted by positions as director or general manager in internationally known firms such as Chanel, Hermes, Chaumet and Louis Vuitton Japan, where she implemented a recruiting program that involved more than 8,000 applicants, and The Disney Store Japan, where she created a recruiting system to fill more than 600 new sales positions. Currently, Takeuchi serves as a general agent for Human Synergistics, Japan, providing tools and services for corporate culture renovation and organizational and individual development. Takeuchi is an active member of the Japan Management Education Society and the Japan Management Ethics Society. She has been instrumental in promoting the University to prospective students in Japan and generously hosts UM representatives who visit Tokyo.

SoBA Honors Three Outstanding Alumni for Career Achievements

The University of Montana School of Business Administration honored three alumni for outstanding career achievements during the 66th annual Donor Recognition and Scholarship Awards Banquet in May 2013. The three honorees are longtime UM supporter Chuck Bultmann, Outstanding Distinguished Alumnus, Great Falls native Tim McGee, Outstanding Alumnus and Montana native and member of the Confederated Salish and Kootenai Tribes Trina Finley Ponce, Outstanding Early Career Alumna.

Chuck Bultmann received a BS degree from UM in 1966 and an MBA from Indiana University. He was a member of the Phi Delta Theta fraternity and lettered with the Grizzly football team. He served three years in the U.S. Army, including one year with the First Air Cavalry Division in Vietnam and was awarded both the Bronze Star Medal for heroism and the Air Medal.

Bultmann’s business career began in 1969 in Everett, Wash., with GTE. He retired from Verizon Wireless as vice president of phone mart operations, where he was responsible for 150 retail stores in 22 states with annual revenues exceeding $75 million.

Bultmann has served UM as a member of the House of Delegates and the Alumni Board, chair of SoBA Business Advisory Council, treasurer of the UM Foundation and chair of the National Advisory Board for Grizzly Athletics. He and his wife, Sally, a UM alumna, have been members of The President’s Club for 15 years. They reside in Colleyville, Texas, and have four children and six grandchildren.

Tim McGee calls Great Falls home even though he has lived in 10 states and three countries. He earned a bachelor’s in education from UM in 1982 and an MBA in 1984. He has worked with Proctor & Gamble Co. and PepsiCo Inc. Over the past 25 years, McGee has worked in national sales and marketing, franchise development and transitioning large franchise acquisitions into the PepsiCo system.

McGee currently is vice president and general manager of Pepsi Bottling Ventures Idaho, a joint venture between New York-based PepsiCo and Suntory of Japan, the largest independent manufacturer, seller and distributor of recognized consumer brands. He also has served on UM’s Business Advisory Council. He and his wife, Farius, reside in Eagle, Idaho, with their children Tatum, Cooper and Blair.

Trina Ponce earned an MBA from UM in 2001 and began her career with Hewlett-Packard Co. in Boise, Idaho, where she is product manager in the worldwide product marketing organization. She also has worked in future product marketing, product launch and business development. Ponce has served on the UM Business Advisory Council and has been involved in the People of Color Employee Resource Group Leadership Board at Hewlett-Packard. She and her husband, Lazaro, live in Nampa, Idaho, with their daughter Jayla and son Kenny.

Chuck Bultmann, Trina Finley Ponce and Tim McGee

of note: alumni

Chuck Bultmann, Trina Finley Ponce and Tim McGee

Yoko Takeuchi addressing MBA students
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- Paul and Tamara Yedinak
- Bill and Carole Zuppe

GILKEY CENTER FOR EXECUTIVE EDUCATION

The Gilkey Center is the vision of University of Montana alumni Harold and Priscilla Gilkey, who, in acknowledging the power of mentors and role models in their own professional and personal achievements, wish to inspire and educate the business leaders of tomorrow. Slated to open in 2015, the center will provide a regional venue to help foster business development as well as new opportunities in leadership, entrepreneurship and executive education – all ingredients for a thriving regional business environment.

The final construction drawings are underway, and construction is scheduled to begin summer 2014.

GILKEY CENTER INVESTORS

- Charles and Lynette Ainslie
- Bank of Montana
- Neil M. Barnes
- Rodney W. Barnett
- Donald N. Bauhofer
- BDO Seidman, LLP
- Katherine Barger
- David and Cherie Bobbitt
- Thomas H. and Anne Boone
- Donald and Shirley Brinkley
- Robert and Bettina Burke
- J. Jack and Nancy Calvert Burke
- Glen and Shyanly Campbell
- Citigroup Foundation
- Raymond and Amy Stafford Cosman
- Jim and Becky Cote
- Daniel Warren McGowan Memorial
- Ian and Nancy Davidson
- George M. and Jane I. Dennison
- Tom Devery
- William L. Eisenhart
- James P. Fugate
- Larry and Dee Dee Gierchetta
- Priscilla L. and Harold B. Gilkey
- Janet and Duane Gilkey
- Golf Savings Bank
- Paul and Betty Haack
- Dayne and Juhi Hanna
- Hanna & Associates, Inc
- John M. and Virginia J. Harlow
- Brad and Teni Herron
- Linda L. and Kermitt K. Houser
- The Ingold Family
- William and Cherie Knick
- Sean and Rhonna Koelenkirk
- Peter Kokoikrones
- Helen Kokoikrones
- Jim Kokoikrones and Norma Santomayor
- Jacques Koppel
- Robert D. and Renee Lamsbee
- Lawrence A. Wertz Children’s Trust
- L’Herouez Page-Werner, PC
- Stephen M. L’Herouez and Carol Bradley
- Ed and Peggy Matteucco
- Judith C. and Sara E. McDonald Jr
- Family Trust
- Greg McFaul and Loreen Leonard McFaul
- Jaki Mohr
- Dr. Leroy M. Moline Jr. and Patricia Walker Moline
- Pamela Walker Molin
- Donald C. and Patricia Orlich
- Darren Orr
- Pacific Steel & Recycling
- Phil R. and Stefa Palm
- Bill and Cheryl Papish
- Lloyd and Janel Queen
- Dianne E. Spies
- Gregory K. Stahl
- Ron and Heidi Stanley
- Sterling Financial Corporation
- Max and Betty Swanson Foundation
- Joseph T. and Carolyn E. Swindellhurst
- William D. Symmes
- Martin David and Patrice K. Teckler
- Raymond F. and Ladeine A. Thompson
- Warren F. and Jane F. Vaughan
- Sharon L. Vega
- David O. and Donna Wallace
- Wendy’s of Montana Foundations, Inc
- Tony Wertz and Grace Daniel
- Joseph Whittinghill and Blake Takamura
- A. Warren and Betty Ross Wilcox
- Ezra A. and Cindy R. Williams
- Witherspoon, Kelley, Davenport & Toole
- Ronald J. Yutes Jr. and Amy L. Yates
- Paul and Tamara Yedinak
- Bill and Carole Zuppe
where are they now?

Don Stanway, '52, continues to run his family business, A & D Distributors. Don writes that he is “still working every day but ‘down to half-days -7AM to 7PM, 7 days a week.’” Don and his wife, Dollee, reside in Billings. Don finds time to play trombone in the UM Alumni Band, marching in the Homecoming Parade for the past 25 years.

Jack Callahan, '54, retired from AXA-Equitable in 2011 after an aerospace career with Douglas/McDonnell Boeing. Jack lives in North Tustin, CA, with his wife, Eva, and their five grandchildren keep them busy.

Although Dale Mahlum, '56, is officially retired, he still raises horses and works for the state as a member of the Montana Board of Horse Racing.

Joe Morris, '57, and his wife, Sallie, still live in Butte America, and celebrated their 60th wedding anniversary in September 2013. They enjoy retirement and stay active supporting various local nonprofits.

Roy H. Bowman, '57 is retired and loving it!

Shirley Spurgeon, '61, is in her 53rd year of teaching, and currently teaches family and consumer sciences classes at the alternative high school in Kalispell. Shirley is married to Clinton “Bill” Spurgeon and they have one daughter.

Gary Gallaher, '63, spends his retirement managing a vacation rental cabin at The Sea Ranch, CA, and operates a part-time home repair (handyman) business in Orinda, CA.

Melvin R. Good, '64, worked as a Supply Officer in the U.S. Navy Supply Corps and later had a career in residential lending. He now enjoys following the Griz football team’s success and spending time with family.

William L. Felix, Jr., '61, '64 MS, retired from the University of Arizona in 2011 as the Eller Professor of Accounting Emeritus. He and his wife, Darlene, are enjoying easing into retirement.

Charles G. Hubbard, '66, is an agent with the state of the Montana Board of Horse Racing.

Arvid Mostad, '68, and his wife, Shirley Christensen, own Mostad and Christensen, Inc., a publishing company that provides marketing materials to CPA firms. They live in Oak Harbor, WA.

Grady Plemmons, '68, retired from the Frigidaire Co. in 2005. Grady and his wife live most of the year in Turner, OR (outside of Salem), and spend winters in Arizona.

C Max Murphy, '74, owns radio stations in Butte Missoula and Bozeman, and writes, “the fans with the two Universities is unlimited.” Go Griz.

Douglas Nissen, '75, lives in Evanston, WY where he is President of 1st Bank, a division of Glacier Bank which is headquartered in Kalispell.

Cindy Gustafson, '75, is CFO for Washington STEM, a non-for-profit in the education reform space that is working to close the skills gap in Washington State. She and her husband, Tom Chantland, have two grown children.

Karen Zanol, '77, is a CPA at Cordell, Neher, & Co., PLLC, where she has worked for 27 years. She lives in Wenatchee, WA with her husband, Tom. They have two children and two grandchildren.

James M. McDonald, '69, is the CFO for St. Luke’s Indian School Educational Association located in Ashland, MT. He plans to retire this year and live at his house south of Lolo so he can enjoy the Missoula area again.

Ron Ratchiff, '71, enjoyed a 31-year career in the Navy, which included teaching at the Ecole Navale in Brest France, serving as a military attaché at the U.S. Embassy in Kuala Lumpur Malaysia, command of a guided missile frigate and professor at the Naval War College in Newport, RI, where he continues to teach as a civilian. Ron returned to the classroom as a student and earned a Ph.D. in Humanities from Salve Regina University in 2008.

Ann Cade Phelps, '72, received a life-saving kidney transplant last year and feels blessed to be able to watch her son, Thomas Cade Phelps, age 20, enjoy college life at Sonoma State University.

Patrick Shannon, '70, '72 MS, is Dean of the College of Business and Economics at Boise State University. He has been a professor of statistics and operations management there since 1974.

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where are they now?

V. Neal Nikolaisen, ’81 MBA, retired after 24 years of being a statistician in the health care industry. He is looking forward to what the future holds.

Greg Sauber, ’82, lives in Denver, CO, where he owns three restaurants. The Washington Park Grille celebrated its 20th anniversary in April. Max Gill and Grille opened in the summer of 2006, and is a fine dining seafood restaurant. Last summer he opened Agave Taco Bar. All three restaurants are located in the Washington Park area of Denver, on a historic street known as Old South Gaylord.

Jim Auger, ’82, is thrilled to be the co-owner of the Higgins Avenue Dairy Queen with Art and Jo Mandell. Jim was recently elected to serve on the UM Foundation Board of Trustees and is excited for the opportunity.

Jerome Marasko, ’83, is President and CEO of Avita Health System in Ohio.

Sydnie Sablador Silker, ’84, began her career in banking. After a stint as a stay-at-home mom, she is currently the bookkeeper for her church, which keeps her very busy. She and her husband have a son in high school and a daughter in college on the East Coast.

The place to be: Salba Salgado

The famous SoBA jambalaya.

Mike Ross, ’02, works as a Systems Engineer for a Fargo, ND-based company, High Point Networks, out of its Billings office. His wife, Bethanne Clark-Ross, works at Wells Fargo as a Loan Administrator and is a current off-campus MBA student.

Kristen Kennedy, ’04 MBA, is Director of Development for the University of Nevada, Reno.

Jesse Stiles, ’04, is a Store Development Lender with Domino’s Pizza and lives in Denver, CO.

Brandon Holmes, ’04, started his own business, Holmes Real Estate Appraisal Co., located in Stevensville, MT. In November 2013 Brandon earned MAI designation from the Appraisal Institute. He resides in Stevensville with his wife and three children.

Donya Haas, ’93, lives in Kent, WA, where she is a finance manager. She recently started a new business, Double Deut Cupcakes.

Tera Poin Dexter, ’01, is happy to still reside and work in beautiful Missoula. She is the General Manager of StoneCreek Lodge and serves on the Grizzly Scholarship Association’s Board of Directors.

James Dallner, ’02, graduated from UM School of Law in 2005. He is a partner in the firm Lathrop & Gage, LLP, and his practice is split between intellectual property litigation and general commercial litigation. James lives in Denver, CO.

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Shannon Noble, ’97, is an Employment Specialist for the Disabled Veterans Outreach Program at the Missoula Job Service.

Anna Sauber, ’97, lives in Ohio and works for Wayne-Dalton. He and his wife have one son and own The Pauper’s Kottage, a candle shop.

Michael Sanderson, ’00, is President/Chief Operating Officer of Sanderson Stewart, a community development services firm. He lives in Billings, MT.

Brandon Nicholas, ’01, lives in San Diego, CA, where he is an Information Technology Recruiter for a small firm called SiteForce, Inc. Brandon is engaged to be married and he and his fiancé are expecting their first child in June 2014.

Andrew Pierce, ’01, is a business relationship manager for Wells Fargo Bank in Great Falls, MT. She hopes to transfer back to Missoula soon.

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Terry Lang, ’04, and his wife, Angela, recently relocated to Denver, CO where Angela received a teaching position. Terry transferred with Verizon Wireless and is in a selective leadership program. Additionally, Terry received national recognition through the company’s “Rock Star” program in 2013. Terry and Angela recently welcomed into the Grizley and Lang families their first son, Benjamin Donald Lang.

Craig Coyle, ’04, is furthering his education at the University of Idaho, where he is studying Agricultural Science, Communications and Leadership. Craig writes that he is, “proud to be a Griz and always a Griz.”

where are they now?

Robyn Berg, ’05, is the Fiscal & Academic Affairs Assistant to the Chair in the Computer Science Department at UM.

Coley M. Jones, ’06, is Finance Manager at Karl Tyler Chevrolet in Missoula. Coley writes, “I love my job and credit many of my talents to the UM School of Business.”

Kali Lindner, ’06, created OULA, a one-hour high energy dance workout named after her hometown of Missoula. OULA has been around since 2010 and has developed a dedicated following nationally.

Ashley Corbally, ’06, and several colleagues, own their own financial services business that is affiliated with Northern Rockies Financial Group in Missoula. Ashley and her husband, Jason, have a 3-year-old son, Peyton, who keeps them on their toes.

Mariana Luminita Nicolae, ’06 MBA, earned a Ph.D. in Business Administration (Operations Management emphasis) at the University of South Carolina. She is an Assistant Professor of Operations and Supply Chain Management at Eastern Michigan University.

Jacob Krebs, ’07, manages Analytics and Business Intelligence Reporting for Kiewit Corporation in Omaha, NE. He is married to his lovely wife, Melissa, and has a wonderful son, Hank, who turned one in April. With all of this excitement he still tries to get in some biking, although most tends to be road riding since the mountain biking in Nebraska is just not the same as western Montana!

Tiffany N. Kuehn, ’07 MAcc, began her career in KPMG’s Portland, OR, office as an audit associate. She was promoted to Audit Manager in 2012, specializing in the healthcare/higher education industry. Last June, Tiffany and her husband returned home to Missoula where she works as UM’s Internal Audit Manager.

Stephanie Krebs-Anderson, ’07, lives in Spokane, WA, with her husband, Colin Anderson, where she works as a Staff Attorney for Clearwater Paper Corporation. Her practice includes commercial contracts, environmental compliance, health and safety compliance and litigation management.

Ryan Jellesed, ’10, works for Boeing Commercial Airplanes in Seattle as an IT Integrations Project Manager.

Shanice R. Waldo, ’11, ’13 MAccct successfully passed all CPA exams. She lives in Kalispell, MT, where she works for Joseph Eve CPAs as a consultant. Joseph Eve resells and implements cloud accounting software and Shanice is thrilled to get to use both her MIS and accounting backgrounds.

Austin P. Rust, ’13, works for KPMG’s IT Attestation practice in its Portland, OR office. He takes advantage of all the travel by visiting old friends and going to new breweries in the cities he works in.

Alette Boogman, ’12, moved to Los Angeles after graduation and interned at Filter Magazine and Epithet Records, worked at American Apparel Corporate and played cello for Dia Frampton. In January 2014, she became the Marketing Coordinator for Tom’s Shoes in its EMEA Headquarters in Amsterdam.

where are they now?

Saskia Boogman, ’08, ’13 MBA, was hired as Marketing and Media Manager for All American EffX Sport, a sport supplement company in Billings, MT.

Anthony Barrille, ’11, works as a Technical Sergeant in the Montana Air National Guard.

Trent Hanson, ’12, works as an insurance broker with Hanson Insurance Group in its Corvallis, OR, office. Trent recently bought his first home and is really enjoying making it his own. Trent writes, “I have made many connections and had positive responses from people who have associated with and visited the University of Montana and SoBiA.”
"We cannot live only for ourselves. A thousand fibers connect us with our fellow men; and among those fibers, as sympathetic threads, our actions run as causes, and they come back to us as effects."

– Herman Melville